



# ***Small Business Participation and Jobs Report***

***Reporting Period: JUNE 1-30, 2014***

***Release Date: OCTOBER 9, 2014***





VOLUME 1: ISSUE 1

**Small Business Participation:**

As of June 30, 2014

**Prime Contracts:**

21 Prime Contractors

139,838 Number of hours worked

832 Full-Time Equivalent (FTE) Jobs

**156**

Certified Small Businesses  
working on the high-speed  
rail program statewide

Includes **21** Certified  
Disabled Veteran Business Enterprises

**NORTHERN CALIFORNIA:**

**59** Certified  
Small  
Businesses

**CENTRAL VALLEY:**

**39** Certified  
Small  
Businesses

**SOUTHERN CALIFORNIA:**

**53** Certified  
Small  
Businesses

**OUTSIDE OF CALIFORNIA:**

**5** Certified  
Small  
Businesses



## Hours & Jobs (FTE) by Contract for June 2014\*

PRIME CONTRACTOR	TYPE OF WORK	HOURS	FTE
<b>Tutor-Perini/Zachry/Parsons, a Joint Venture**</b>	Design-Build	59,341.26	353.2
<b>Wong+Harris</b>	Project and Construction Management	3,292.00	19.6
<b>Parsons Brinckerhoff</b>	Program Management Team	29,501.25	175.6
<b>Parsons Transportation Group</b>	Regional Consultant	3,462.00	20.6
<b>AECOM USA, Inc.</b>	Regional Consultant	3,583.50	21.3
<b>URS, Hatch Mott MacDonald &amp; ARUP, JV</b>	Regional Consultant	12,035.25	71.6
<b>URS, Hatch Mott MacDonald &amp; ARUP, JV</b>	Regional Consultant	6,025.15	35.9
<b>STV Incorporated</b>	Regional Consultant	2,005.25	11.9
<b>CH2M Hill, Inc.</b>	Regional Consultant	848.70	5.1
<b>AECOM USA, Inc.</b>	Regional Consultant	406.00	2.4
<b>T.Y. Lin International</b>	Regional Consultant	5,992.25	35.7
<b>Precision Civil Engineering, Inc.</b>	Regional Consultant	--	--
<b>Chaudhary &amp; Associates, Inc.</b>	Right of Way	1,002.50	6.0
<b>Quad Knopf</b>	Right of Way	1,104.70	6.6
<b>O'Dell Engineering</b>	Right of Way	1,013.75	6.0
<b>Continental Acquisition Services, Inc.</b>	Right of Way	1,796.90	10.7
<b>Universal Field Services, Inc.</b>	Right of Way	1,805.55	10.7
<b>Beacon Integrated Prof. Resources (Hamner Jewell)</b>	Right of Way	1,786.25	10.6
<b>Mark Thomas and Company</b>	Right of Way	1,469.25	8.7
<b>Hernandez, Kroone &amp; Associates</b>	Right of Way	561.50	3.3
<b>Bender Rosenthal, Inc. (Golden State)</b>	Right of Way	2,805.75	16.7
<b>TOTAL:</b>		<b>139,838.8</b>	<b>832.4</b>

\*Full-Time Equivalent: Consistent with federal standards, Full-Time Equivalent (FTE) employment means the total number of regular straight-time hours worked (i.e., not including overtime or holiday hours worked) by employees divided by the number of total compensable hours applicable to each fiscal year. Hours worked ÷ 2080 = FTE.

\*Data accounts for prime contractor and subcontractor(s) work.

\*\*FTE is estimated.

## Interested in Doing Business with the California High-Speed Rail Authority?

Learn how to get your business involved with the California High-Speed Rail Program, visit our Doing Business with High-Speed Rail webpage [http://www.hsr.ca.gov/About/Doing\\_Business\\_with\\_HSR](http://www.hsr.ca.gov/About/Doing_Business_with_HSR) and the Small Business Program webpage [http://www.hsr.ca.gov/Programs/Small\\_Business](http://www.hsr.ca.gov/Programs/Small_Business)



## Construction Package I (CP 1)

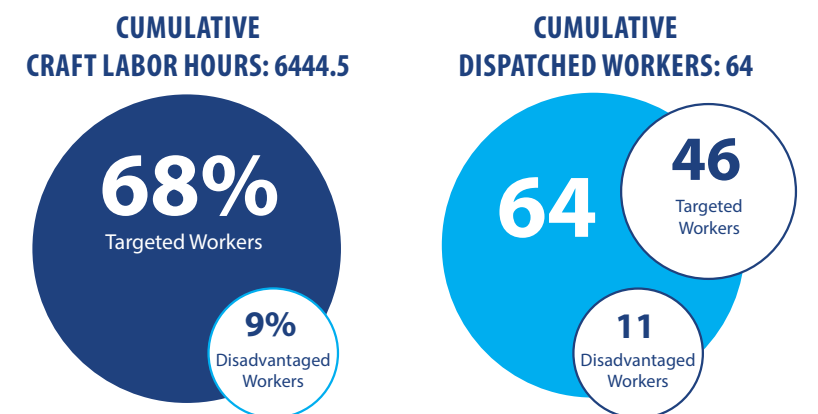
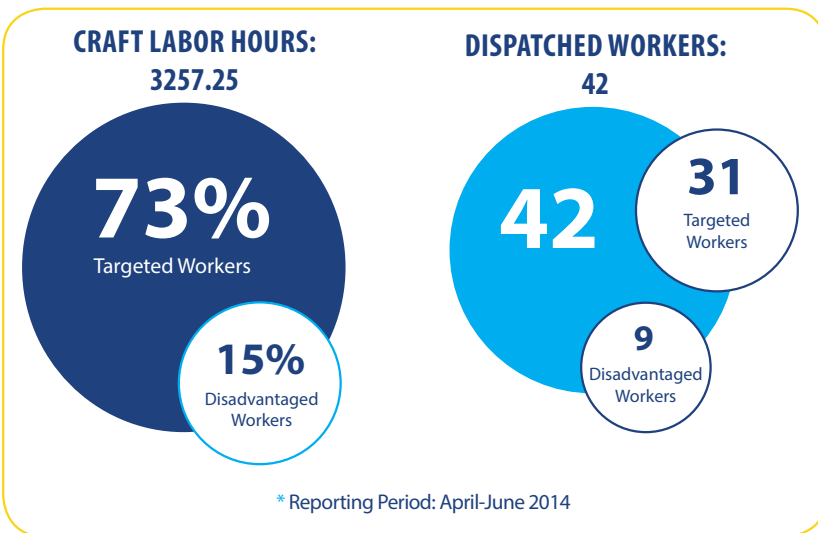
### Pre-Apprenticeship Program Trains Future Workforce



Recent graduates of the pre-apprenticeship program display their completion certificates.

In June 2014, 22 people completed the first six-week training session of the Building Trades Pre-Apprenticeship Training Program, with 11 of them becoming apprentices. The purpose of this training program is to prepare Valley job-seekers with qualifications to work on construction projects and possibly the high-speed rail program. The initial focus is on training operating engineers and laborers, who are in demand for rail construction, with a goal to ultimately train 325 workers. In total, the program will include 13 cohorts – both for pre-apprenticeship and journeyman upgrade – and involve seven trade affiliates. The program is funded with a \$1.5 million state grant awarded to workforce investment boards in Fresno, Stanislaus, Kern, Inyo and Mono counties.

### National Targeted Hiring\*



**Targeted Workers:** An individual whose primary place of residence is within an Economically Disadvantaged Area or an Extremely Economically Disadvantaged Area in the United States, or a Disadvantaged Worker.

**Disadvantaged Workers:** An individual who, prior to commencing work on the high-speed rail project, meets the income requirements of a Targeted Worker and faces at least one of the following barriers to employment: (1) being homeless; (2) being a custodial single parent; (3) receiving public assistance; (4) lacking a GED or high school diploma; (5) having a criminal record or other involvement with the criminal justice system; (6) suffering from chronic unemployment; (7) emancipated from the foster care system; (8) being a veteran of the Iraq/Afghanistan war; or (9) being an apprentice with less than 15% of the required graduating apprenticeship hours in a program.

**Construction Package 1 (CP 1) is a design-build contract for design and construction of the first 29 miles of high-speed rail between Avenue 17 in Madera to East American Avenue in Fresno.**



## Construction Package I (CP 1)

### 33 Small Businesses have active contracts on CP 1 valued at \$288 million

SMALL BUSINESS FIRM	SCOPE OF WORK	CERTIFICATION TYPE
2R Drilling	Geotechnical Investigation and Design	SB
Avison Construction Co.	Class 2 Aggregate Base, Asphalt Concrete	DBE
Blair, Church & Flynn	Utility Design	DBE
Bradley Tanks, Inc.	Hazardous Waste Removal/Trucking	DBE
Dillard Environmental	Environmental	SB, DBE
Earth Mechanics, Inc.	Geotechnical Investigation and Design	DBE
EXARO Technologies	Utility Investigation: Vacuum Truck	DBE
G & C Equipment	Supplier - Lumber, Steel, Forms	DBE, DVBE
Geovision	Geotechnical Investigation and Design (CPT)	SB
Hunsaker Safety & Sign	Traffic Control	DBE
Innovative Concrete	Concrete-Flatwork, Curbs & Gutters	SB
J. Kroeker	Demo, Clear & Grub	SB
Jet Drilling	Geotechnical Investigation and Design	DBE
Katch Environmental	Abatement	DVBE
Kehoe Testing	Geotechnical Investigation and Design	SB
Landavazo	Concrete Place and Finish	DBE
Lee Andrews Group	Public Involvement Consultant	DBE
Leon Environmental	Hazardous Materials Assessment	SB
Martinez Steel Corp	Reinforcing Steel	MB/DBE
MGE Engineering	Engineering	SB
Middle Earth Geotesting, Inc.	Geotechnical Investigation and Design (CPT)	SB
Moore Twining	Lab QC Services	DVBE
Oliveira Fence	Fencing	DBE
OPAC Consulting	Design Services	DBE
Outback Inc. dba Outback Materials	Furnish Ready Mix Concrete, Cement Treated Base & Cement Treated Permeable Base	SB
Pipe Jacking Unlimited, Inc.	Piping Install	SB
RailPros, Inc.	Design Consultant	SB
Salem Engineering Group, Inc.	Materials Testing Lab	SB
SoCal Drilling, Inc.	Geotechnical Investigation and Design	SB
SPER Contracting Corp	MSE Walls	SB
Technicon Engineering	Geotechnical Investigation and Design (CPT)	SB
Valverde	Utility Install and Relocation	DBE
Wreco, Inc.	Design - Drainage	DBE

**SB:** Small Business  
**DBE:** Disadvantaged Business Enterprises

**DVBE:** Disabled Veteran Business Enterprises  
**MB:** Micro-Businesses



## Faces of High-Speed Rail

### J. Kroeker, Inc.

J. Kroeker, Inc. is a woman-owned certified Small Business Enterprise (SBE) based in Fresno that is contracted to do demolition work within Construction Package 1. Owner Jill Kroeker said that the funds her company is earning through this contract has allowed her to grow and expand her company. Specifically, she reports that this spring, she moved her company into a larger office in Clovis and has been able to hire a project manager. She plans to hire more employees as the job progresses.



J. Kroeker, Inc. demolishing the Hollywood Inn in downtown Fresno on July 14.

### Martinez Steel

Martinez Steel is a certified Hispanic Owned Micro-Business (MB) and certified Disadvantaged Business Enterprise (DBE) based in Fontana and is owned by husband and wife Joe and Debbie Martinez. Their company has been contracted to provide rebar for Construction Package 1. They currently employ approximately 45 people. Ms. Martinez reports that her firm was having a hard time financially in the last few years and they decided to bid on a high-speed rail contract because they figured, they, "had nothing to lose." Now, this new contract will allow them to hire 50 to 60 more workers as the program moves forward.



Martinez Steel employees overseeing work in their factory in Fontana.

### Valverde Construction, Inc.

Valverde Construction is a certified Hispanic Owned Small Business based in Santa Fe Springs in Los Angeles County that is contracted to perform utility relocation work within Construction Package 1. Owner Joe Valverde has expanded his business by opening an office in Fresno, where a small crew of employees are completing designs, buying equipment and hiring additional workers. A family business, Mr. Valverde's two sons are leading the Fresno operations for high-speed rail and look forward to additional opportunities in the Central Valley.



Joe Valverde and team reviewing design plans for CP 1.

### CALIFORNIA HIGH-SPEED RAIL AUTHORITY

770 L Street, Suite 1160 p: (916) 324-1541  
 Sacramento, CA 95814 e: [info@hsr.ca.gov](mailto:info@hsr.ca.gov)



[facebook.com/  
CaliforniaHighSpeedRail](https://facebook.com/CaliforniaHighSpeedRail)



[twitter.com/cahsra](https://twitter.com/cahsra)



[youtube.com/user/  
CAHighSpeedRail](https://youtube.com/user/CAHighSpeedRail)



[instagram.com/cahsra](https://instagram.com/cahsra)

**Building California's Future** is published quarterly by the External Affairs Division of the California High-Speed Rail Authority. To view past reports, and to access and download more information visit: [www.hsr.ca.gov](http://www.hsr.ca.gov)

