

Helping Small Businesses Grow

Small businesses play a major role in high-speed rail. The California High-Speed Rail Authority (Authority) is putting small, minority, women, and veteran owned businesses to work in the state of California.

SMALL BUSINESS PROGRAM

The Authority developed the Small Business Program to provide small businesses with the guidance and tools needed to participate on the high-speed rail project. The Program also offers assistance to small businesses, ensuring ease of access to information and open lines of communication with the Authority and its partners.

WHAT IS THE SMALL BUSINESS PARTICIPATION GOAL?

The small business (SB) participation goal is a combined goal of 30 percent for all small businesses inclusive of Micro/Small Businesses (SB), Disadvantaged Business Enterprises (DBE) and Disabled Veteran Business Enterprises (DVBE).

THE 30% SMALL BUSINESS GOAL INCLUDES:

10% Disadvantaged Business Enterprises (DBE) participation

3% Disabled Veteran Business Enterprises (DVBE) participation

The Authority is not a certifying agency. However, to participate in the High-Speed Rail SB Program, a firm must be certified by one of the certifying agencies referenced below.

Small/Micro Businesses (SB/MB) and Disabled Veteran Business Enterprises (DVBE)

VETERAN OWNED

- ▶ California Department of General Services

For additional information on the SB/MB and DVBE certifications, contact the Office of Small Business & Disabled Veteran Business Enterprise Services (OSDS) at OSDSHelp@dgs.ca.gov or 916-375-4940, <http://www.caleprocure.gov>.

Disadvantaged Business Enterprises (DBE)

MINORITY AND WOMEN OWNED

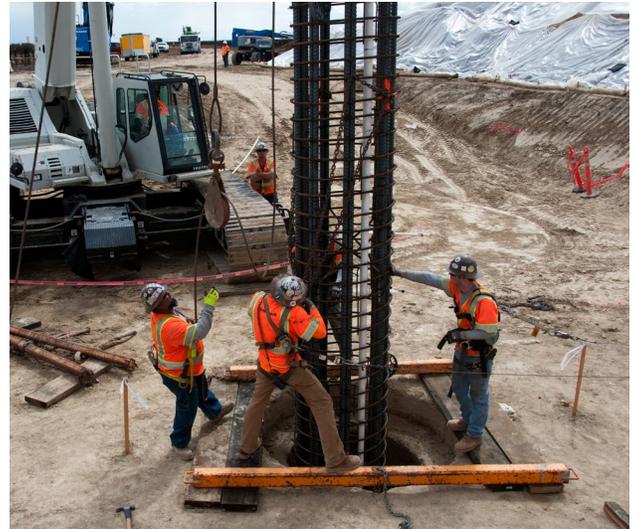
- ▶ California Unified Certification Program (CUCP) maintains DBE database.

For additional information on CUCP and DBE certifying agencies, visit <http://dot.ca.gov/obeo/dbe.html> or email the DBE certification team at DBE.Certification@dot.ca.gov.

US Small Business Administration (US SBA)

- ▶ 8(a) Program

For additional information on the 8a certification program, visit <https://www.sba.gov/blogs/sbas-8a-certification-program-explained>.



SMALL BUSINESS PARTICIPATION AS OF DECEMBER 2018



SEAN REED

Small Business Owner

Sean Reed, owner and operator of DAVE (Disabled American Veteran Enterprises) Trucking and Sweeping, has been involved with high-speed rail since October 2016 and has already seen his company grow as a result. Reed noted, "I'm so busy, I'm only in my office a couple days a week." The military veteran, who was injured while on active duty, is proud of his Native American heritage. He spent most of his career in the construction industry and knew there were business opportunities to be had as a Disabled Veteran-Owned Company and Disadvantaged Business. Those two programs are usually included in large state and federally funded construction projects, including the high-speed rail program, and help small businesses get started.



OUTREACH

The Authority hosts pre-bid conferences, industry forums and open houses where small businesses can network and talk to prime contractors about upcoming contracts on the high-speed rail program.

The Authority issues a quarterly Small Business Newsletter to inform small businesses about the latest contract opportunities. It provides valuable resources for potential bidders to stay current on what is going on at the Authority and who is working on the program.

THE BUSINESS ADVISORY COUNCIL

The Business Advisory Council (BAC) was established to increase the number of small businesses participating in the high-speed rail program. The mission of the BAC is to cultivate a partnership between the Authority and its small business and contracting community. The BAC discusses methods to improve policies and eliminate obstacles for small businesses interested in joining the project. BAC members represent construction, professional services and trade organizations from around California.

To find out more, visit http://www.hsr.ca.gov/Programs/Small_Business/business_advisory_council.html

CONNECTHSR

Interested in doing business with the Authority? ConnectHSR is a free online vendor registry that provides businesses large and small with a quick and easy way to connect with high-speed rail business opportunities.

Visit <https://ConnectHSR.com> to sign up today.



CONTACT INFORMATION

Small Business Program

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All Authority contracts are advertised through <https://caleprocure.ca.gov>



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