California High-Speed Rail BRIEFING: August 28, 2025, Board Meeting Agenda Item #3

TO: Chairman Richards and Board Members

FROM: Emily Morrison, Chief of Contracting

DATE: August 28, 2025

RE: Information Notification of a Construction Multiple Award Task Order Contract (MATOC)

Summary

This is an information item only and no Board approvals are required.

Subject to the limitations of its delegations, the Authority's Contracting Office will be establishing a multiple-award task order contract resulting in an award to several contractors from a single solicitation. The solicitation will procure the delivery of supplies, or performance of services related to small construction projects in the Central Valley, all of which will be made via an individual delivery/task order placed with one of the contractors pursuant to procedures established in the contract. All contractors receiving awards under a solicitation are given a fair opportunity to be considered for each task/delivery order issued during the life of the contract.

Multiple-award contracts offer many advantages that result in more efficient and effective buying of recurring supplies and services, including:

- Streamlining the awarding and ordering process.
- Ensuring fast delivery/quicker performance of required services.
- Allowing the Government to leverage its buying power to get best value, and to receive high quality supplies and services.
- Cost savings in administrative functions.
- Better terms and conditions.

Background

The Authority is responsible for planning, designing, building, and operating the first high-speed rail system in the nation, linking California's major population centers.

Procuring standalone contracts in lieu of processing change orders through the primes is cumbersome and results in additional risk, cost, and time to the government.

Discussion

Historical analysis is evidence that a MATOC contracting vehicle is successful in meeting the government needs and is supported by current market research. The implementation of a multiple-awardee contracting vehicle will provide a significantly streamlined project execution alternative, reducing delays and supporting Authority's mission.

The benefits on this acquisition include: (1) Quality that will save time or improve or enhance performance or efficiency; (2) Reduction in acquisition cycle times; (3) Better terms and conditions; or (4) Any other benefit.

- I. Procuring open market requirement to consistently serve one location consists of more administrative work, significantly more scheduling coordination, and potentially less competition. Furthermore, an influx of new requirements supporting one effort is likely to result in less competition for each requirement, or potentially no competition, impacting the Authority's ability to award. All these factors will inevitably increase procurement acquisition lead time (PALT). This MATOC will drastically decrease PALT, also contributing to cost savings.
- II. This contracting vehicle would mean more refined communication lines amongst Authority and awardees. Authority anticipates maximum promotion of competition amongst Task Orders. A consistent approach from the awardees would also provide an advantage for this procurement because lessons learned from one (1) site can be applied across the project. The streamlined ordering procedures provide continuous competition and competitive pricing. Additionally, the MATOC will include On and Off Ramp procedures to consistently maintain competition at the Task Order level.
- III. This acquisition strategy provides cost savings for contractor overhead expenses, cost redundancies pertaining to monthly rental expenses, office/administrative costs, employee labor costs, mobilization, and transportation, with the high potential of an awardee executing multiple projects in one location.
- IV. A realized cost savings on task orders versus open market is further evidenced by the awardees familiarity of the site conditions and standard operating procedures (SOPs); ease of coordination for a project's timely performance; ability to respond to urgent requirements mitigating damages and impact to the Authority mission; and providing competitive pricing with shared cost savings which are reflected upon use of the prime contractors established networks of subcontractors and suppliers.

Small Business Requirements

This contracting vehicle is subject to Small Business (SB), Disabled Veteran Business Enterprise (DVBE) and Disadvantaged Business Entity (DBE) participation goals in compliance with state and federal law. Market Research efforts showed there are sufficient Small Businesses with multiple economic status.

Further, in efforts to continue to engage the industry, the Authority has conducted a virtual industry forum, led a MATOC presentation to the Business Advisory Council consisting of small business and SB and Title VI Program offices, with intention to lead in person workshop efforts at the Annual Small Business Diversity & Resources Fair in the coming month.

Contract Term

The contract(s) term will vary on the scope of work.

The Authority will solicit multiple awardees under one solicitation. The Authority will ensure that an adequate number of contractors are available at all times to achieve effective competition on all task orders. The total number of Contractors within the MATOC pool may fluctuate due to any number of reasons including, but not limited to, competition levels on task orders, mergers & acquisitions, failure to deliver quality projects on time and on cost, within budget, unacceptable performance, and the Authority's exercise of the on and off-ramp process.

Procurement Process

The solicitation will be released on the open market via Cal eProcure. In addition, price reasonableness determinations will be made in accordance with state regulations, the Authority will utilize seed (sample)

projects to make support determinations of fair and reasonableness pricing.

Procurement Schedule

The anticipated schedule for this procurement is as follows:

Activity	Date
Released RFEI	June 2025
Board Informational Item	Aug 2025
RFP advertised on Cal eProcure	Sep 2025
Virtual Pre-Bid Conference and Small Business Informational Workshop	Oct 2025
Proposals Due	Nov 2025
Evaluation	Nov/Dec 2025

Procurement Evaluation Criteria

The RFQ process will be managed by the Authority staff. The Authority is currently finalizing the evaluation criteria, source selection guides, and Task Order issuance to support a timely award and streamlined efforts.

Legal Approval

The Legal Office plays a crucial advisory role in the procurement processes of state agencies, including reviewing documentation for legal sufficiency and providing advice meant to ensure compliance, mitigate risk, and assist the Authority with upholding the integrity of the system. Solicitation and Award documents will be provided for legal review prior to release.

Budget and Fiscal Impact

This is an informational item and therefore does not have a budgetary ask.

REVIEWER INFORMATION	SIGNATURE
Reviewer Name and Title:	Signature verifying budget analysis:
Jamey Matalka	Original signed 8/19/2025
Chief Financial Officer	
Reviewer Name and Title:	Signature verifying legal analysis:
Tom Fellenz	Original signed 8/19/2025
Chief Counsel	

Recommendations

No recommendation is required at the moment.

Attachments

PowerPoint Presentation