



Helping Small Businesses Grow

Small businesses play a major role in high-speed rail. The California High-Speed Rail Authority (Authority) is putting small, disadvantaged, women, and veteran owned businesses to work in the state of California. For more info, visit <https://hsr.ca.gov/smallbusiness>.

Small Business Program

The Authority developed the Small Business (SB) Program to provide small businesses with the guidance and tools needed to participate on the high-speed rail project.

The SB Program provides oversight which is a hybrid between adhering to statutes (federal and state), and advocacy which equals, outreach, education, and supportive services. The Authority is committed to making active participation of small businesses a priority in all contracting phases of the high-speed rail project.

What is the Small Business Participation Goal?

The Authority's Board of Directors approved goal changes to the HSR Small Business Program, and all contracts executed after November 2, 2023, will have a new goal structure. Each contract goal will be expressed separately based on, federal and state requirements:

- Blended State & Federal Funded contracts
- 100% State Funded contracts
- 100% Federal Funded contracts

To find out more about HSR SB Program and the participation goals, please visit: www.hsr.ca.gov/smallbusiness.







The Authority is not a certifying agency. For participation to count towards the small business goal, a firm must hold one of the certifications below.

California Department of General Services

Small Businesses and Disabled Veteran Business Enterprises can learn how to get certified. For information on the Small/Micro Businesses, Small Business-Public Works and Disabled Veteran Business Enterprises certifications, contact the Office of Small Business & Disabled Veteran Business Enterprise Services (OSDS) at OSDSHelp@dgs.ca.gov or (916) 375-4940.

www.caleprocure.ca.gov

Blended State and Federal  	100% State Funded 	100% Federal Funded (including grants) 
25% SB •Inclusive of 3% MB	25% SB •Inclusive of 3% MB	17% DBE
3% DVBE	3% DVBE	
10% DBE		

California Unified Certification Program (CUCP)

Disadvantaged Businesses can learn how to get certified to work on federally assisted contracts. For information on CUCP and Disadvantaged Business Enterprises certifying agencies, visit www.dot.ca.gov/programs/civil-rights/dbe or email the Caltrans DBE certification office at DBE.Certification@dot.ca.gov

Outreach

The Authority hosts pre-bid conferences, industry forums and open houses where small businesses can network and talk to prime contractors about upcoming contracts on the high-speed rail project.

The Authority issues a quarterly Small Business Newsletter to inform small businesses about the latest contract opportunities. It provides valuable resources for potential bidders to stay current on what is going on at the Authority and who is working on the project.

The Business Advisory Council

The Authority's Business Advisory Council (BAC) works in conjunction with the Small Business Program to serve as a forum to provide essential input to the Authority regarding practices that impact the small business community. Representation is comprised of statewide construction and professional service business trade associations. To find out more, visit:

www.hsr.ca.gov/small_business/business_advisory_council.aspx

ConnectHSR

Interested in doing business with the Authority? ConnectHSR is a free online vendor registry that provides businesses large and small with a quick and easy way to connect with high-speed rail business opportunities.

Visit www.ConnectHSR.com to sign up today.



LUSTER NATIONAL INC.

Luster National Inc., delivers strategic consulting and program management services that drive excellence in infrastructure development. As a proud Disadvantaged Business Enterprise (DBE) and family-owned firm, they are committed to building resilient communities through innovation, integrity, and collaboration. By leveraging their multidisciplinary expertise and inclusive leadership, they help public and private partners achieve impactful, sustainable solutions on some of the nation's most complex and transformative projects. Luster has stayed true to its motto: "Mission First; People Always."

CP-1: Tutor-Perini/Zachry/Parsons JV
Yadira Lopez
(559) 385-7025
yadira.lopez@tpzpjv.com

CP 2-3: Dragados Flatiron JV
Norby Martins
(559) 218-6156
smallbusiness@dfcp23.com

Early Train Operator: Deutsche Bahn
Daniel Heine
(916) 841-3142
klaus-daniel.heine@db-eco.us

Program Delivery Services: AECOM-Fluor
Lauren Jaquith
lauren@jaquithconsultinggroup.com
lauren.jaquith@hsr.ca.gov



All Authority contracts are
advertised through
www.caleprocure.ca.gov

www.hsr.ca.gov | sbprogram@hsr.ca.gov

Small Business Program
California High-Speed Rail Authority
770 L Street, Suite 620 MS 1
Sacramento, CA 95814
(916) 431-2930
sbprogram@hsr.ca.gov
hsr.ca.gov/small_business

