



CALIFORNIA
High-Speed Rail Authority

Fresno Station Early Works

Industry Outreach Webinar

September 3, 2025

WELCOME AND AGENDA

- Moderator
 - » Gordon Miyauchi, Procurement Manager
- Project Overview
 - » Ben Lichty, Principal Transportation Planner
- Small Business Program Overview
 - » Chardena Valley, Assistant Chief of Small Business
- Organizational Conflicts of Interest Overview
 - » Lisa Crowfoot, Attorney V, Authority Legal Office

IMPORTANT PROCUREMENT PROCESS DETAILS

- **Fresno Station Early Works Invitation for Bid Webpage:**

<http://hsr.ca.gov/business-opportunities/procurements/architectural-engineering-and-capital-contracts/fresno-station-early-works-invitation-for-bid/>

Or go to: www.hsr.ca.gov, then [Business Opportunities](#), then, [Architectural & Engineering \(A&E\) and Capital Contracts](#), then [Fresno Station Early Works Invitation for Bid](#)

This webpage will include:

- Industry Outreach Webinar Video
 - PowerPoint presentation
 - Registrant list
- **Submit procurement questions to** FresnoStationEW@hsr.ca.gov



CALIFORNIA
High-Speed Rail Authority

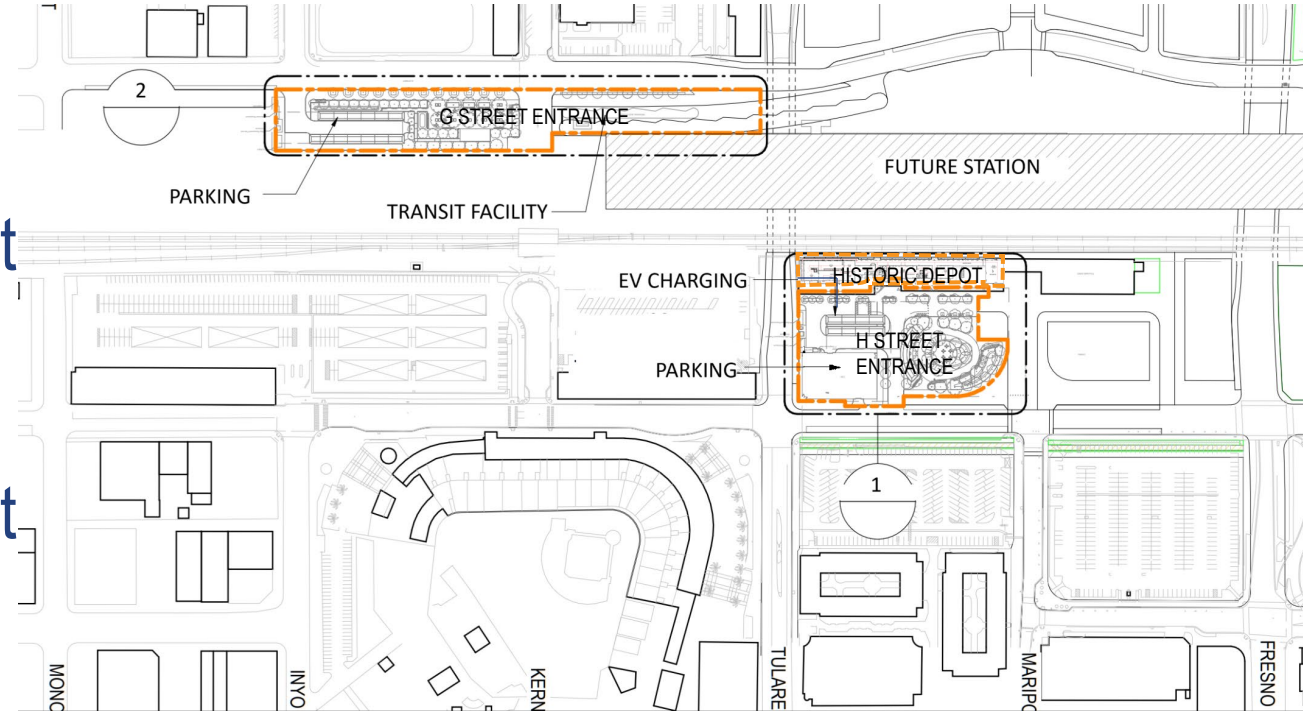
Project Overview

Ben Lichty, Principal Transportation Planner

Fresno Station Early Works Project Components

Fresno Station Early Works Project, consists of three subprojects:

1. Renovation of the Historic Depot
2. Early works and site improvements at the H Street Entrance (Downtown Plaza)
3. Early works and site improvements at the G Street Entrance (Chinatown Mobility Hub)



1713 Tulare Street, Fresno Station Early Works Project Details

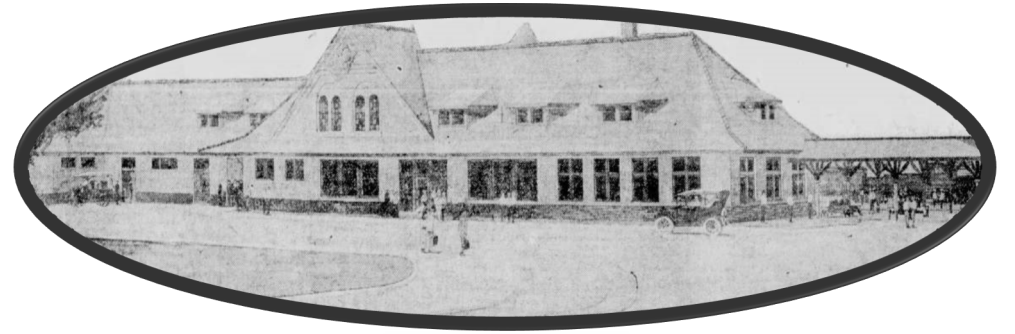
1. Renovation of the Historic Depot – warm shell

» Seismic Retrofitting (Structural Reinforcement)

- 4" Center Core – vertical columns
- 14" Reinforced Concrete Bond Beams
- Steel Strong Back Wall Supports

» Roof replacement, including sheathing

» Accessibility Compliance, including new elevators and ramps



2. H Street Entrance (Downtown Plaza)

» Utilities, Driveway, Parking Lot, Sidewalks, Drainage, Landscaping, Lighting, Solar PV, Electric Vehicle (EV) Chargers

- Permeable pavement
- Shade structure(s)
- Water feature

3. G Street Entrance (Chinatown Mobility Hub)

» Utilities, Driveways, Parking Lot, Sidewalks, Drainage, Landscaping, Lighting, Solar PV, EV Chargers, Bus Bays with Bus Electric Chargers

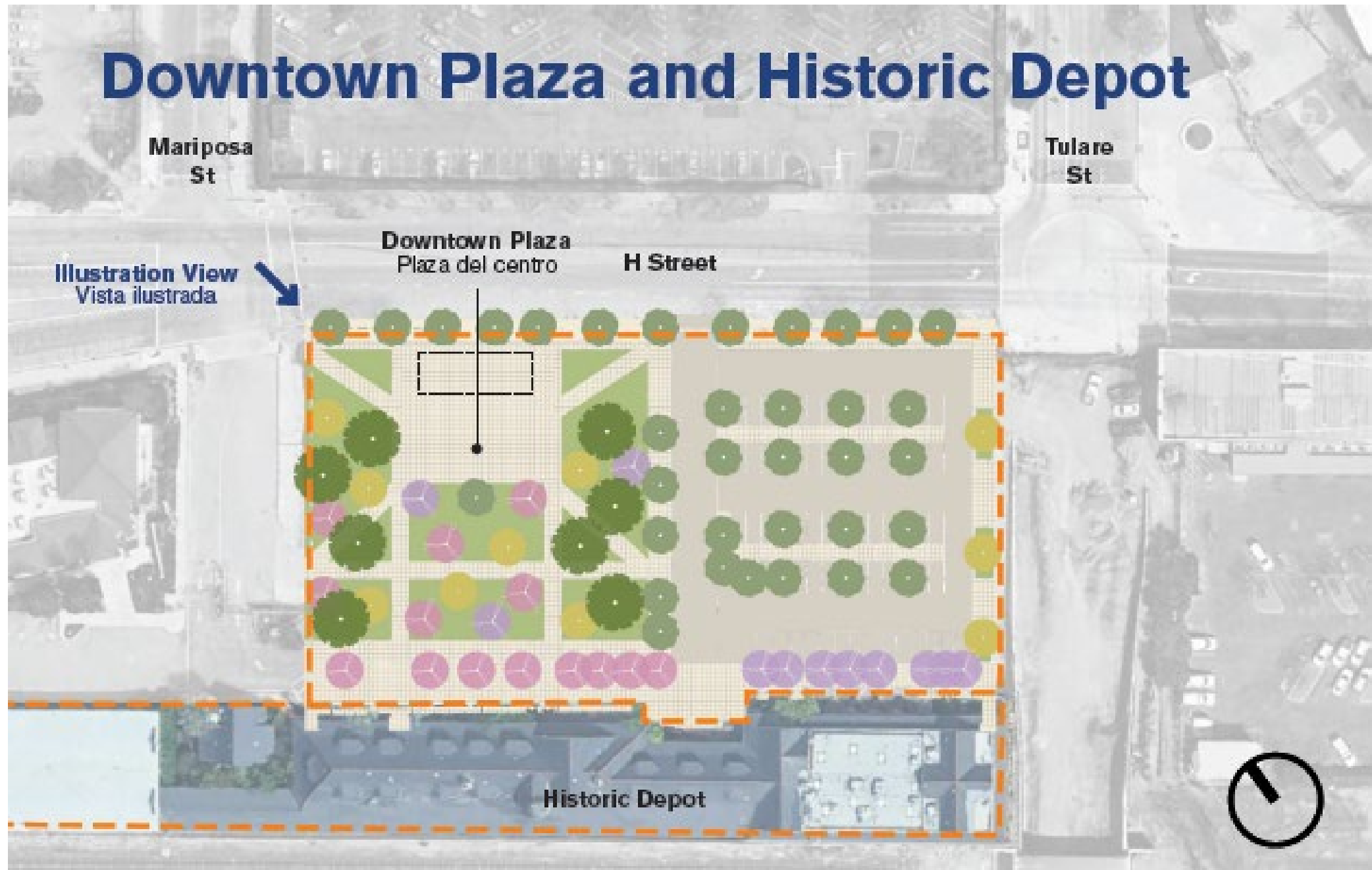
- Permeable pavement
- Bus/Transit waiting area

Fresno Aerial Rendering

Historic Depot, Downtown Plaza, Chinatown Mobility Hub



Downtown Plaza and Historic Depot



Chinatown Mobility Hub

**Electric Transit
Bus Charging**
Bahía de carga de
autobuses eléctricos

Chinatown Mobility Hub
Centro de movilidad de Chinatown

**Electric Vehicle & ADA
Parking with Solar Canopy**
Estacionamientos con techo
solar para vehículos eléctricos y
personas discapacitadas

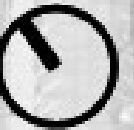
G Street

Tulare
St

Kern
St

Central Fish
Company

Inyo
St



DOWNTOWN PLAZA CONCEPTUAL ILLUSTRATION | Ilustración conceptual



Basic Terms:

- Estimated construction cost is \$50 million.
- Total contract duration is 24 months.
- Contract will be awarded to the lowest responsible bidder.
- Contract will be compliant with Small Business Goals and Requirements.
 - » 25% Small Business, inclusive of 3% Micro Business
 - » 10% DBE
 - » 3% DVBE

Next Steps:

- Anticipated bid release in Quarter 4 2025
- Contract awarded and notice to proceed in December 2025
- Groundbreaking on Fresno Station Early Works in 2026
- Submit questions to FresnoStationEW@hsr.ca.gov.



California High-Speed Rail Authority

Small Business Program Overview Chardena Valley

Assistant Chief of Small Business

Small Business Development and Compliance Branch

sbprogram@hsr.ca.gov



Small Business By the Numbers



SMALL BUSINESS PARTICIPATION (as of June 2025)

941 Certified Small Businesses
working on the high-speed
rail program statewide

329 Certified Disadvantaged Business Enterprises
118 Certified Disabled Veteran Business Enterprises

NORTHERN CALIFORNIA:
344 Certified
Small
Businesses

CENTRAL VALLEY:
250 Certified
Small
Businesses

SOUTHERN CALIFORNIA:
315 Certified
Small
Businesses

OUTSIDE OF CALIFORNIA:
32 Certified
Small
Businesses

Small Business Participation Goal Breakdown

Blended State and Federal	100% State Funded	100% Federal Funded (including grants)
3% Disabled Veteran Business Enterprise (DVBE) goal, which will be applied across the total contract value.	3% DVBE goal	17% Disadvantaged Business Enterprise (DBE) goal
10% DBE goal, which will also be applied across the total contract value.	25% Small Business goal using all categories that qualify under the state standard, which includes certified Small Business and SB-PW. <ul style="list-style-type: none"> Of that 25% we will designate 3% microbusiness 	
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Commitment to Diversify

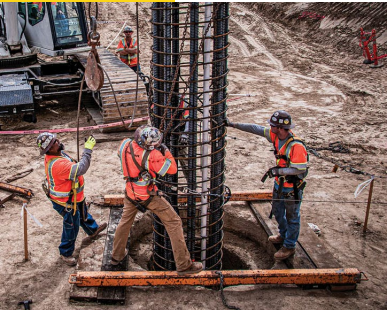
Small Business Certification Overview

Certifications That Count Toward the Overall Goal:

- **California Department of General Services**
 - Small & Micro Businesses (SB / MB)
 - Disabled Veteran Business Enterprises (DVBE)
 - Small Business for Public Works (SB-PW)

state
- **California Unified Certification Program**
 - Disadvantaged Business Enterprises (DBE)

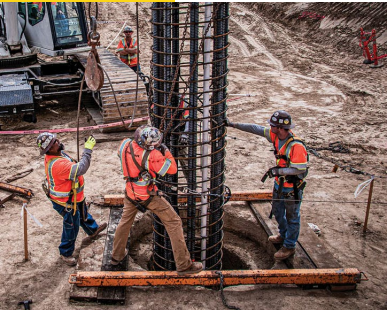
federal



Small Business Teams

Exclusivity

- » There is no prohibition against Subconsultants/Subcontractors being exclusive to one Bidder, however, exclusivity is strongly discouraged for SB/DBE/DVBE Subconsultants/Subcontractors



Connect HSR

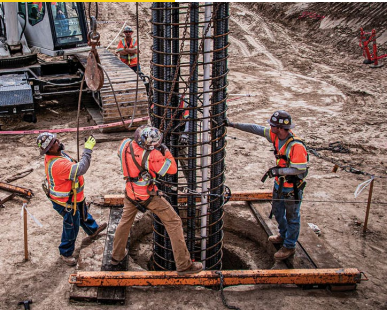
High-Speed Rail Vendor Registry



Free Online Tool to Connect with Business Opportunities

Open to All Businesses, Large & Small

- **List Your Business:**
 - Type of Business
 - Services Offered or Supplies Sold
 - Service Counties
 - Certifications
- **Learn About:**
 - Future Contracting Opportunities
 - Trainings/Workshops
- **Register At:**
 - www.connecthsr.com





CALIFORNIA HIGH-SPEED RAIL AUTHORITY

Organizational Conflicts of Interest Overview

Lisa Crowfoot

Attorney V, Authority Legal Office



ORGANIZATIONAL CONFLICTS OF INTEREST

- All entities desiring to enter into an Authority contract must comply with its Organizational Conflict of Interest (OCOI) Policy (Policy).
- **Why is the OCOI Policy necessary?**
 - » Our federal grants require it;
 - » Ensures a fair and transparent procurement process, maximizing competition and minimizing exposure to bid protests; and
 - » Ensures compliance with state and federal procurement laws and regulations.
- The OCOI Policy was originally adopted in 2011 and was last updated in 2023.

OCOI POLICY DEFINITION

An “Organizational Conflict of Interest” is defined in the OCOI Policy as:

“...a circumstance arising out of a Contractor’s existing or past activities, business or financial interests, familial relationships, contractual relationships, and/or organizational structure (i.e., parent entities, subsidiaries, Affiliates, etc.) that results or would result in:

- **impairment or potential impairment of a Contractor’s ability to render impartial assistance or advice to the Authority or of its objectivity in performing work for Authority,**
- **an unfair competitive advantage for any Contractor bidding or proposing on an Authority procurement, or**
- a perception or appearance of impropriety with respect to any of the Authority’s procurements or contracts or a perception or appearance of unfair competitive advantage with respect to a procurement by the Authority (regardless of whether any such perception is accurate).”

ORGANIZATIONAL CONFLICTS OF INTEREST

- Two general situations in which an organizational conflict of interest will be found to exist for a contractor:
 - » 1. A contractor has an unfair competitive advantage
 - *Example: A contractor has inside or non-public information about a procurement*
 - *Example: A contractor provides services related to a procurement and then bids on it*
 - » 2. A contractor's objectivity in performing its contractual obligations for the Authority would be compromised such that it could not provide impartial assistance
 - *Example: A contractor on Contract A is in a position to oversee its own work on Contract B and mitigation is not possible*

OCOI POLICY FLEXIBILITY

- A common misperception is that Contractors are generally “conflicted” out simply because of current or prior work on the Project.
- While some conflicts cannot be mitigated, the vast majority of OCOI determinations find that a contractor may participate in the desired procurement and resulting contract.
- The Policy states that “the Authority recognizes that its goals must be balanced against the need to not unnecessarily restrict the pool of potential proposers or bidders available to participate in Authority procurements and contracts.”
- If a potential conflict is recognized, the Policy requires consideration of numerous factors to determine whether the contractor may participate in the contract and whether mitigation or safeguards may be implemented to permit participation.
- Such safeguards are commonly applied to allow participation and include measures like ethical walls and release of work product.

OCOI REVIEW PROCESS

- Interested Contractors should review the Authority's Organizational Conflict of Interest Policy: <http://hsr.ca.gov/business-opportunities/general-info/organizational-conflict-of-interest-policy/>
- If the interested Contractor has any concerns that it may have an actual or perceived OCOI, it should request a determination from the Authority (instructions on next slide).
- Advanced or pre-clearance is not necessary if there are no concerns regarding an actual or perceived OCOI.
 - » *Example: A Contractor has never worked on the high-speed rail project nor a related project and has no financial affiliations with Authority Contractors*
- In conjunction with its bid submission, all interested Contractors will submit Form C: Organizational Conflicts of Interest Disclosure Statement in which it will either disclose potential OCOIs or indicate that it has none to disclose.
 - » *Current HSR contracts should be disclosed on this form*

HOW TO REQUEST AN OCOI DETERMINATION

- Requests for a copy of the Organizational Conflict of Interest Policy, or for a determination, should be submitted to the Authority's Chief Counsel, at Legal@hsr.ca.gov, referencing the Fresno Station Early Works Procurement.
- The Authority's OCOI determination process includes the following steps:
 - After the request is received, an investigation and analysis, including potential mitigation options, is performed by the attorneys.
 - The requestor will often be asked for additional information and/or documents necessary for the OCOI determination.
 - The Chief Counsel makes the final determination and informs the requestor by letter, which discusses the relevant facts and applicable OCOI Policy provisions.
 - A requestor who does not agree with an OCOI determination may contact the Chief Counsel to raise additional relevant facts and information.

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THANK YOU